

# Medical Device Sourcing

*Mexico*

Brochure

Greystone  
Research Associates



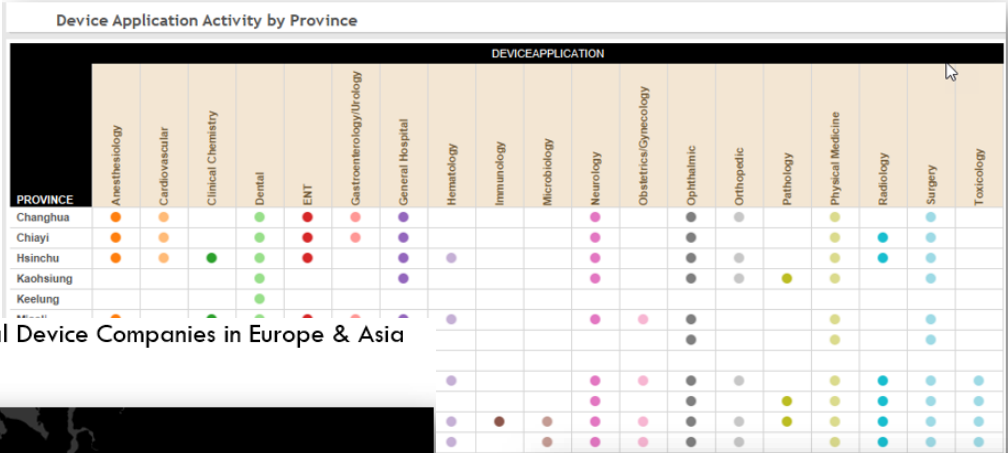
Locating medical device suppliers and understanding their business activities and capabilities can be a time-consuming endeavor. The rise of rapidly growing economies, particularly in Asia and South America are changing the landscape of the medical device industry. Devices receiving marketing authorization from the U.S. FDA are increasingly being manufactured outside of North America. Understanding the global medical device supply chain and the supplier relationships that drive this industry segment is an important success factor in the new product development decision process.

There are 282 medical device companies located in Mexico and listed in the US FDA Establishment Registration and Device Listing for 2020. This publication categorizes them based upon their industry activities, device applications and service offerings. This publication includes information, data and market visualizations designed to provide clarity and insight into this important market segment.

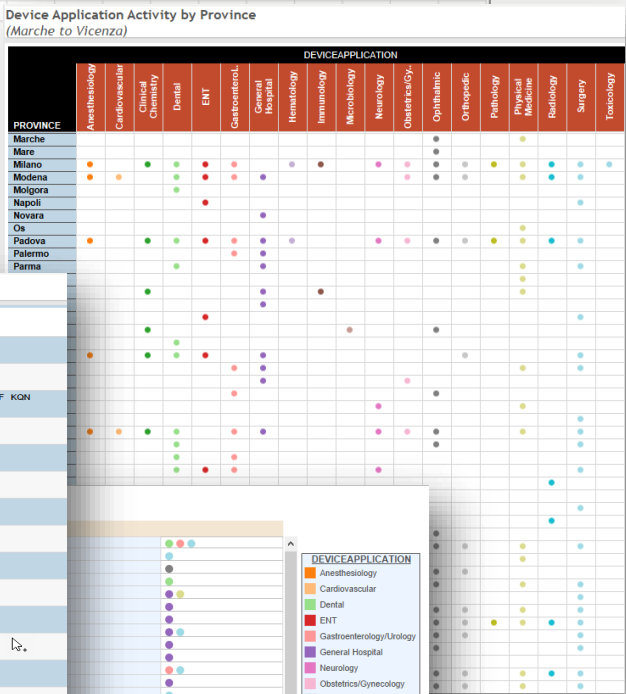
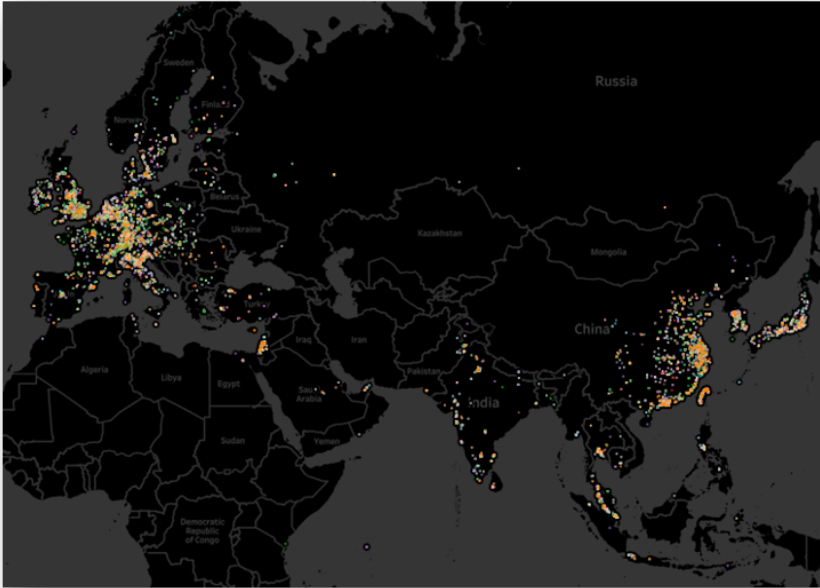
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# Data Graphics that provide Clarity & insight



Geographic Dispersion of Medical Device Companies in Europe & Asia



Category	Company	Activity
Foreign Exporter	Microbiology	COPAN ITALIA
	Obstetrics/Gynecology	SENTINEL CH. SPA
	Orthopedic	HOFMANN S.R.L.
	Pathology	COPAN ITALIA
	Radiology	RALCO S.R.L.
	Toxicology	SENTINEL CH. SPA
	Anesthesiology	COSMED S.R.L.
	Cardiovascular	COSMED S.R.L.
	Dental	SPAZZOLIFICIO PIAVE SPA
	Physical Medicine	OTTO BOCK ITALIA SRL
Surgery	SPORTARREDO GROUP S.C.	

- Covidien formerly MALLINCKRODT DAR S.R.L.
- ELCAM MEDICAL ITALY SPA
- Eurosets s.r.l.
- G21 S.R.L.
- GAMBRO DASCO S.p.A.
- HAEMOTRONIC, SPA
- HMC Premedical S.p.A.
- HYDRA SRL
- IGEA SPA
- J DENTAL CARE SRL
- LAMP SAN PROSPERO SPA
- LEAN SRL
- Medica S.p.A.
- MICRONICA SRL
- NCS LAB SRL
- RAND S.p.A.
- SIDAM SRL
- SORIN GROUP ITALIA S.R.L.
- TECNOIDAL S.R.L.
- TSUNAMI MEDICAL S.R.L.

## What You Will Learn

- Who are the key suppliers/CMOs of medical devices that are located in Mexico?
- What medical device sourcing services are offered by companies in Mexico? Where are they located?
- Who are the foreign private-label distributors in Mexico?
- What is the distribution of contract medical device suppliers by device class in Mexico? By location? By service offerings?
- Which Establishments dominate the medical device sourcing landscape in Mexico? For cardiovascular devices? For orthopedic devices? For general hospital devices? For Radiology devices?
- How do I find a list of companies in Mexico that can perform the tasks that I seek for the devices I require?

## Report Format and Availability

This report is available electronic format. A site license for a single physical location and a corporate license are also available. Custom licensing options to address specific company user requirements are available by calling client services at 603-440-5710, or by emailing [clientservices@greystoneassociates.org](mailto:clientservices@greystoneassociates.org).

## Methodology

Research methodology is based on primary research in the form of in-depth interviews with key market participants, technology developers, distributors, industry experts, and market influencers, a list that includes regulatory officials, industry trade groups, and materials standards organizations.

Primary data is evaluated and normalized against secondary sources including trade journal articles, technical literature, industry publications, company data sheets and published information, and statistical data from government agencies and trade associations.

Forecasts and projections of market demand and future market activity are derived using standard modeling and statistical techniques.

## About Greystone Research Associates

Greystone Research Associates is a medical technology consulting firm focused on the areas of medical market strategy, product commercialization, venture development, and market research. We assist medical and healthcare market participants in achieving their business objectives through the creation of detailed development strategies, product commercialization programs, and comprehensive market and technology research and analysis.

Our market research publications are designed, researched and written to provide timely and insightful information and data on focused market segments, with the aim of providing market participants with the essential knowledge to refine and execute their marketing plans and financial targets.

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