

Medical Device Sourcing

Germany

Brochure

Greystone
Research Associates



Locating medical device suppliers and understanding their business activities and capabilities can be a time-consuming endeavor. The rise of rapidly growing economies, particularly in Asia and South America are changing the landscape of the medical device industry. Devices receiving marketing authorization from the U.S. FDA are increasingly being manufactured outside of North America. Understanding the global medical device supply chain and the supplier relationships that drive this industry segment is an important success factor in the new product development decision process.

There are 1,090 medical device companies located in Germany and listed in the US FDA Establishment Registration and Device Listing for 2020. This publication categorizes them based upon their industry activities, device applications and service offerings. The publication is 490 pages of information on this important market segment.

Executive Summary
 Medical Devices in Germany
 Medical Device Sourcing - MEDICAL

APPLICATION SEGMENTS

Anesthesiology
 Cardiovascular
 Clinical Chemistry
 Dental
 ENT
 Gastroenterology/Urology
 General Hospital
 Hematology
 Immunology
 Microbiology
 Neurology
 Obstetrics/Gynecology
 Ophthalmic
 Orthopedic
 Pathology
 Physical Medicine
 Radiology
 Surgery

SUPPLIERS BY PROVINCE

Baden-Württemberg
 Bavaria
 Berlin
 Brandenburg
 Hamburg
 Hessen
 Mecklenburg-Vorpommern
 Niedersachsen
 Nordrhein-Westfalen
 Rheinland-Pfalz
 Sachsen
 Schleswig-Holstein
 Thuringen

Device Suppliers, Device Name & Product Codes

Anesthesiology (BRW – BTO)
 Anesthesiology (BTQ - BYX)
 Anesthesiology (BZA - CAL)
 Anesthesiology (CAM - CCL)
 Anesthesiology (CCM - DQA)
 Anesthesiology (EPE - OGG)
 Cardiovascular (CAC - DRG)

Cardiovascular (DRJ - DSI)
 Cardiovascular (DSJ - DTX)
 Cardiovascular (DTZ - DWS)
 Cardiovascular (DWX - DXN)
 Cardiovascular (DXQ – LDE)
 Cardiovascular (LIT - MWI)
 Cardiovascular (MXD - QJZ)
 Clinical Chemistry (CDA – CEN)
 Clinical Chemistry (CEO - CGN)
 Clinical Chemistry (CGX - CJW)
 Clinical Chemistry (CKA - JIF)
 Clinical Chemistry (JIN - JJB)
 Clinical Chemistry (JJE - JJX)
 Clinical Chemistry (JJY - JMA)
 Clinical Chemistry (JMG - JQT)
 Clinical Chemistry (JQW - LFR)
 Clinical Chemistry (LPS - NBC)
 Clinical Chemistry (NBW - PDJ)
 Ear, Nose & Throat/ENT (ENZ – EQH)
 ENT (EQJ - ERA)
 ENT (ERL - EWQ)
 ENT (EWY - JYG)
 ENT (JYH - JYP)
 ENT (JYQ - JZC)
 ENT (JZD - KAD)
 ENT (KAE - KAJ)
 ENT (KAK - KAP)
 ENT (KAQ - KAZ)
 ENT (KBA - KBD)
 ENT (KBE - KBL)
 ENT (KBM - KBQ)
 ENT (KBR - KCF)
 ENT (KCG - KCO)
 ENT (KCP - KTF)
 ENT (KTG - MCM)
 ENT (MMO - PTP)
 Gastroenterology (ESW – EXY)
 Gastroenterology (EYA – EZN)
 Gastroenterology (EZO - FAH)
 Gastroenterology (FAJ – FAJ)
 Gastroenterology (FAM - FAS)
 Gastroenterology (FAX - FAX)
 Gastroenterology (FBK - FBN)
 Gastroenterology (FBO – FCE)
 Gastroenterology (FCG - FCL)

Gastroenterology (FCR - FDF)
 Gastroenterology (FDG - FEI)
 Gastroenterology (FEM - FFF)
 Gastroenterology (FFK - FFN)
 Gastroenterology (FFO - FFO)
 Gastroenterology (FFP - FFS)
 Gastroenterology (FFY - FGE)
 Gastroenterology (FGM - FGO)
 Gastroenterology (FGX - FHK)
 Gastroenterology (FHL - FHN)
 Gastroenterology (FHQ - FHQ)
 Gastroenterology (FHQ - FIZ)
 Gastroenterology (FJI - GCM)
 Gastroenterology (GCP - KGE)
 Gastroenterology (KNQ - KOA)
 Gastroenterology (KOA - LKY)
 Gastroenterology (LKY - MUM)
 Gastroenterology (NTN - QIJ)
 General Hospital (BYI – FLK)
 General Hospital (FLL - FME)
 General Hospital (FMF - FNL)
 General Hospital (FNN - FOX)
 General Hospital (FOZ - FQM)
 General Hospital (FQM - FYD)
 General Hospital (GAZ - JOK)
 General Hospital (JOK - JOL)
 General Hospital (KCT - KMI)
 General Hospital (KMJ - KYT)
 General Hospital (KYT - KYZ)
 General Hospital (KZD - LLI)
 General Hospital (LRJ - NSX)
 General Hospital (OEA - PQH)
 Hematology (BSB – JIF)
 Hematology (GIL - JCO)
 Hematology (JCO - KSO)
 Hematology (KSQ - PBC)
 Immunology (CFN – DBI)
 Immunology (DBM - DER)
 Immunology (DEW - JZW)
 Immunology (KEF - MGA)
 Immunology (MID - NBS)
 Immunology (NBT - PIV)
 Microbiology (GMO – GPD)
 Microbiology (GPE - JRW)
 Microbiology (JSM - LKT)

Microbiology (LOL - MKZ)	Orthopedic (HRX - HSD)	Orthopedic (NKB - OCJ)	Surgery (GAC - GAD)	Surgery (HXD - HXL)
Microbiology (MXJ - OQW)	Orthopedic (HSD - HTJ)	Orthopedic (ODP - OQI)	Surgery (GAD - GAD)	Surgery (HXL - HYA)
Microbiology (OQW - QCU)	Orthopedic (HTJ - HTO)	Orthopedic (OQI - QHQ)	Surgery (GAD - GAD)	Surgery (HYA - JYK)
Neurology (GWE – GWS)	Orthopedic (HTO - HTS)	Pathology (GGH – IBK)	Surgery (GAD - GAF)	Surgery (JYK - KCY)
Neurology (GWX - GWY)	Orthopedic (HTS - HTW)	Pathology (IBL - JCC)	Surgery (GAD - GAI)	Surgery (KCY - KFK)
Neurology (GWY - GXM)	Orthopedic (HTW - HTX)	Pathology (JCH - KJA)	Surgery (GAI - GBB)	Surgery (KGN - KIK)
Neurology (GXM - GZN)	Orthopedic (HTX - HTX)	Pathology (KJK - PHP)	Surgery (GBJ - GCH)	Surgery (KIK - LRP)
Neurology (GZN - GZT)	Orthopedic (HTX - HTY)	Pathology (PPM - PSU)	Surgery (GCI - GCJ)	Surgery (LRP - LRW)
Neurology (GZT - GZX)	Orthopedic (HTY - HWB)	Physical Medicine (BXB - ILH)	Surgery (GCJ - GDC)	Surgery (LRW - LRW)
Neurology (GZX - HAE)	Orthopedic (HWB - HWC)	Physical Medicine (ILI - IOR)	Surgery (GDF - GDG)	Surgery (LRW - LRY)
Neurology (HAE - HAO)	Orthopedic (HWC - HWE)	Physical Medicine (IOY - IQB)	Surgery (GDG - GDG)	Surgery (LRY - LWK)
Neurology (HAO - HAW)	Orthopedic (HWE - HWJ)	Physical Medicine (IQE - IRE)	Surgery (GDG - GDH)	Surgery (LWK - MDM)
Neurology (HAW - HBF)	Orthopedic (HWJ - HWO)	Physical Medicine (IRO - ISR)	Surgery (GDH - GDI)	Surgery (MDM - MDM)
Neurology (HBG - HBR)	Orthopedic (HWO - HWT)	Physical Medicine (ISS - ITS)	Surgery (GDI - GDJ)	Surgery (MDM - MVF)
Neurology (HBS - IKN)	Orthopedic (HWT - HWX)	Physical Medicine (ITW - KNO)	Surgery (GDJ - GDL)	Surgery (MXW - NEU)
Neurology (JXG - PTY)	Orthopedic (HWX - HXB)	Physical Medicine (KNP - PKS)	Surgery (GDL - GDN)	Surgery (NJZ - QAI)
Obstetrics/Gynecology (FHG – HCZ)	Orthopedic (HXB - HXC)	Radiology (EAG – IXD)	Surgery (GDN - GDO)	Surgery (JYK - KCY)
Obstetrics/Gynecology (HCZ - HDF)	Orthopedic (HXC - HXI)	Radiology (IXG - IYE)	Surgery (GDO - GDR)	Toxicology (DIC – DLZ)
Obstetrics/Gynecology (HDF - HDJ)	Orthopedic (HXI - HXK)	Radiology (IYN - JAD)	Surgery (GDX - GDZ)	Toxicology (DML - LCD)
Obstetrics/Gynecology (HDJ - HDL)	Orthopedic (HXK - HXP)	Radiology (JAI - LHN)	Surgery (GDZ - GDZ)	Toxicology (LCM - PQO)
Obstetrics/Gynecology (HDL - HDQ)	Orthopedic (HXP - HXS)	Radiology (LHO - LLZ)	Surgery (GEA - GEA)	
Obstetrics/Gynecology (HDQ - HET)	Orthopedic (HXS - HXW)	Radiology (LLZ - MQB)	Surgery (GEA - GEG)	
Obstetrics/Gynecology (HET - HFB)	Orthopedic (HXX - HXX)	Radiology (LLZ - MQB)	Surgery (GEG - GEG)	
Obstetrics/Gynecology (HFB - HGE)	Orthopedic (HXX - HXY)	Surgery (BTA - EMF)	Surgery (GEG – GEI)	
Obstetrics/Gynecology (HGE - HHM)	Orthopedic (HXY -HXZ)	Surgery (EMF - EPT)	Surgery (GEI - GEJ)	
Obstetrics/Gynecology (HHM - HIN)	Orthopedic (HXZ - HXZ)	Surgery (EPY - EPY)	Surgery (GEN - GEN)	
Obstetrics/Gynecology (HIN - MQG)	Orthopedic (HXZ - JDR)	Surgery (FRO - FSM)	Surgery (GEN - GEO)	
Obstetrics/Gynecology (MQG - MWV)	Orthopedic (JDR - JDY)	Surgery (FSM - FSM)	Surgery (GEO - GEX)	
Obstetrics/Gynecology (MWV - PUC)	Orthopedic (JDY - KQZ)	Surgery (FTL - FTL)	Surgery (GEX - GFA)	
Orthopedic (HRR – HRR)	Orthopedic (KRO - KTZ)	Surgery (FTY - FTY)	Surgery (GFA - GFD)	
Orthopedic (HRS – HRS)	Orthopedic (KTZ - KWP)	Surgery (FTY - FWJ)	Surgery (GFD - GFI)	
Orthopedic (HRT – HRX)	Orthopedic (KWP - KWS)	Surgery (FWL - FZM)	Surgery (GFI - GFJ)	
	Orthopedic (KWS - LGG)	Surgery (FZO - FZO)	Surgery (GFJ - HBT)	
	Orthopedic (LGG - LPH)	Surgery (FZO - FZR)	Surgery (HCF - HRM)	
	Orthopedic (LPH - LXH)	Surgery (FZS - FZS)	Surgery (HRQ – HSO)	
	Orthopedic (LXH - LXH)	Surgery (FZS - FZT)	Surgery (HSO - HTC)	
	Orthopedic (LXH - LXH)	Surgery (FZT - FZX)	Surgery (HTC - HTD)	
	Orthopedic (LXH - LZO)	Surgery (FZX - FZX)	Surgery (HTD - HTD)	
	Orthopedic (LZO - MAX)	Surgery (FZY - FZY)	Surgery (HTD - HTE)	
	Orthopedic (MAX - MEH)	Surgery (FZY - GAC)	Surgery (HTE - HTF)	
	Orthopedic (MJO - MNI)	Surgery (GAC - GAC)	Surgery (HTF - HTR)	
	Orthopedic (MNI - MQV)		Surgery (HTR - HTZ)	
	Orthopedic (MQV - NBH)		Surgery (HTZ - HWM)	
	Orthopedic (NBH - NKB)		Surgery (HWM - HXD)	

What You Will Learn

- Who are the key suppliers/CMOs of medical devices that are located in Germany?
- What medical device sourcing services are offered by German companies? Where are they located?
- Who are the foreign private-label distributors in Germany?
- What is the distribution of contract medical device suppliers by device class in Germany? By location/province? By service offerings?
- Which province dominates the medical device sourcing landscape in Germany? For cardiovascular devices? For orthopedic devices? For general hospital devices? For Radiology devices?
- How do I find a list of German companies that can perform the tasks that I seek for the devices I require?

Report Format and Availability

This report is available electronic format. A site license for a single physical location and a corporate license are also available. Custom licensing options to address specific company user requirements are available by calling client services at 603-440-5710, or by emailing clientservices@greystoneassociates.org.

Methodology

Research methodology is based on primary research in the form of in-depth interviews with key market participants, technology developers, distributors, industry experts, and market influencers, a list that includes regulatory officials, industry trade groups, and materials standards organizations.

Primary data is evaluated and normalized against secondary sources including trade journal articles, technical literature, industry publications, company data sheets and published information, and statistical data from government agencies and trade associations.

Forecasts and projections of market demand and future market activity are derived using standard modeling and statistical techniques.

About Greystone Research Associates

Greystone Research Associates is a medical technology consulting firm focused on the areas of medical market strategy, product commercialization, venture development, and market research. We assist medical and healthcare market participants in achieving their business objectives through the creation of detailed development strategies, product commercialization programs, and comprehensive market and technology research and analysis.

Our market research publications are designed, researched and written to provide timely and insightful information and data on focused market segments, with the aim of providing market participants with the essential knowledge to refine and execute their marketing plans and financial targets.

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